**The Timken Company** 

# Jefferies Industrials Conference

August 10, 2022

Advancing as a Global Industrial Leader



### Forward-Looking Statements Safe Harbor and Non-GAAP Financial Information

Certain statements in this presentation (including statements regarding the company's forecasts, beliefs, estimates and expectations) that are not historical in nature are "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. In particular, the statements related to Timken's plans, outlook, projected cost savings, targets, projected sales, cash flows, liquidity and expectations regarding the future financial performance of the company are forward-looking.

The Company cautions that actual results may differ materially from those projected or implied in forward-looking statements due to a variety of important factors, including: the company's ability to respond to changes in its end markets that could affect demand for the company's products or services; unanticipated changes in business relationships with customers or their purchases from the company; changes in the financial health of the company's customers, which may have an impact on the company's revenues, earnings and impairment charges; logistical issues associated with port closures or congestion, delays or increased costs; the impact of changes to the company's accounting methods; political risks associated with government instability; recent world events that have increased the risk posed by international trade disputes, tariffs and sanctions; weakness in global or regional general economic conditions and capital markets; the impact of inflation on employee expenses, shipping costs, raw material costs, energy and fuel prices, and other production costs; the company's ability to satisfy its obligations under its debt agreements and renew or refinance borrowings on favorable terms; fluctuations in currency valuations; changes in the expected costs associated with product warranty claims; the ability to achieve satisfactory operating results in the integration of acquired companies, including realizing any accretion, synergies, and expected cashflow generation within expected timeframes or at all; fluctuations in customer demand; the impact on the company's pension obligations and assets due to changes in interest rates, investment performance and other tactics designed to reduce risk; the introduction of new disruptive technologies; unplanned plant shutdowns; the effects of government-imposed restrictions and commercial requirements meant to address climate change; unanticipated litigation, claims, investigations or assessments; the Company's ability to maintain appropriate relations with unions and works councils; the company's ability to compete for skilled labor; negative impacts to the company's operations or financial position as a result of COVID-19 or other epidemics and associated governmental measures; and the company's ability to complete and achieve the benefits of announced plans, programs, initiatives, acquisitions and capital investments. Additional factors are discussed in the company's filings with the Securities and Exchange Commission, including the company's Annual Report on Form 10-K for the year ended Dec. 31, 2021, guarterly reports on Form 10-Q and current reports on Form 8-K. Except as required by the federal securities laws, the company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

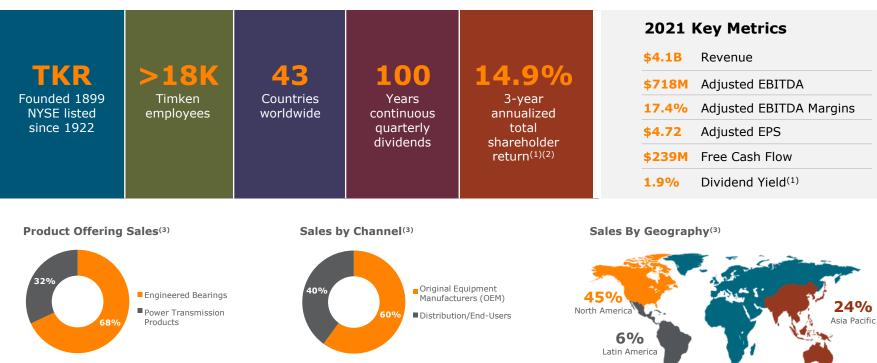
This presentation includes certain non-GAAP financial measures as defined by the rules and regulations of the Securities and Exchange Commission. Reconciliation of those measures to the most directly comparable GAAP equivalents are provided in the Appendix to this presentation. **The Timken Company** 

# Company Overview and Strategy

Advancing as a Global Industrial Leader



### **Timken at a Glance**

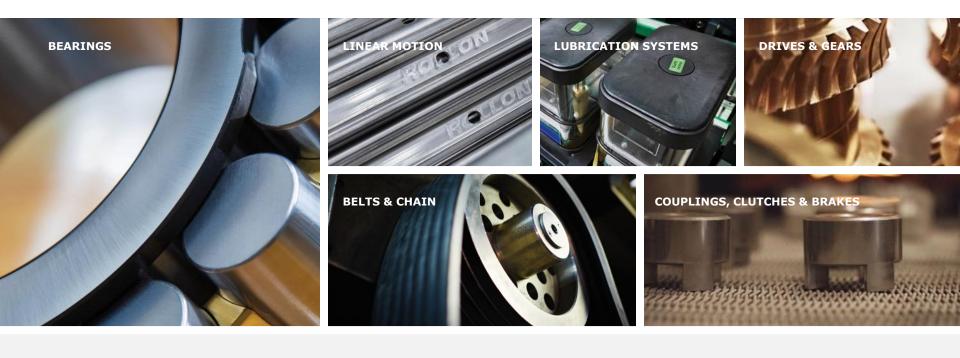


- (1) Total shareholder return and dividend yield as of July 31, 2022.
- (2) Total shareholder return for the Company was calculated on an annualized basis, assumes quarterly reinvestment of dividends
- (3) Percentage of actual sales for 2021.

25%

Europe, Middle East, Africa

### A Broad and Market-Leading Product Portfolio



TIMKEN

PHILADELPHIA GEAR C Cone Drive

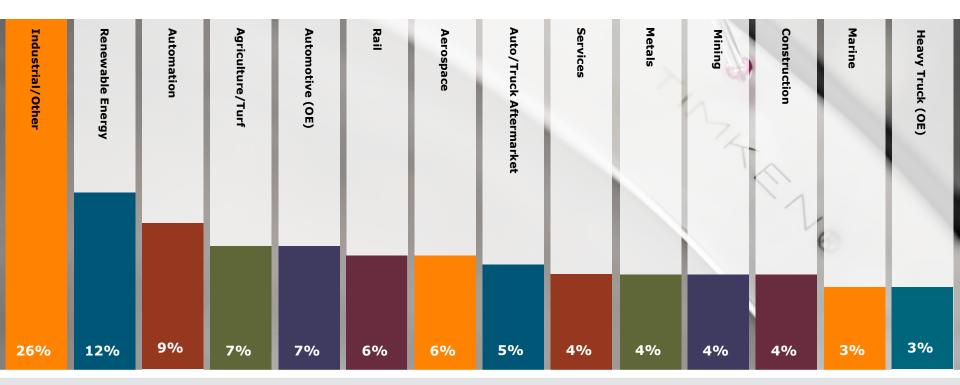
VELD LOVEJOY



TECH

### Serving an Attractive and Diverse End-Market Sector Mix

(End-market sector sales mix based on 2021 full year actual sales)



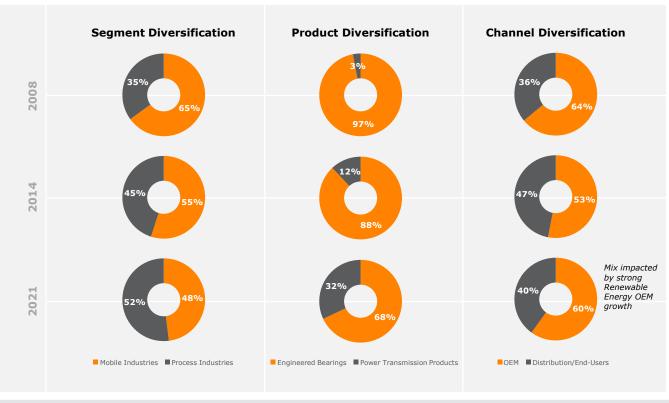
### **Segments Focused on the Market Sectors We Serve**



Note: Market/Sector Mix in pie charts above represents percentage of actual sales for 2021. Certain data contained in the pie charts above has been rounded for presentation purposes. See appendix for reconciliation of adjusted EBITDA margin to its most directly comparable GAAP financial measure.

\*Automation includes Timken's automatic lubrication system revenue, as well as revenue serving the factory/process automation sector.

### **Progress in Diversification Better-Positions Timken to Deliver Higher Returns Through the Cycle**



#### Better-Positioned to Perform Through Cycles

- Diversified product portfolio
- Growing in Process faster than Mobile
- Scaling in new markets
- Improved pricing model
- Variablized cost structure
- Lower-cost footprint
- Significantly reduced legacy liabilities
- Enhanced margin profile
- Strong cash flow

### **Proven Strategy to Drive Shareholder Value**

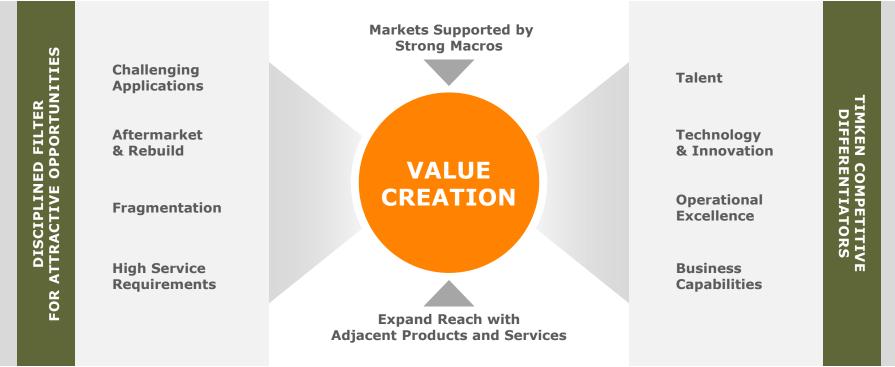


- Be the technical leader in solving customers' friction and power transmission challenges
- Expand both our product portfolio and geographic presence
- Deliver a best-in-class customer service experience using a differentiated technical sales model

- Drive enterprise-wide lean and continuous improvement efforts
- Build a more cost-effective global manufacturing footprint
- Deliver efficiencies across our supply chains
- Optimize processes and SG&A efficiency

- Invest in organic growth and productivity initiatives
- Pay an attractive dividend that grows over time with earnings<sup>(1)</sup>
- Broaden portfolio and reach through value-accretive M&A
- Return capital through share repurchases<sup>(1)</sup>

### **Our Actions Are Driven by the Timken Business Model**



### **Emerging Trends Require Timken Expertise**



### **Focused on Building Scale in Growing Market Sectors**

- Timken is an established leader serving capital goods sectors
- Recent focus on higher-growth market sectors with strong margins and different cyclicality profiles
- Align our resources and products towards the difficult, high-valued applications
- Increase our pace through both organic and inorganic growth
- Improving market mix over time; making Timken a stronger company



# **Timken Business Model Directs Us to the Most Attractive Opportunities**

Key Characteristics	Selective niche opportunities	Full portfolio, broad application set
Equipment Operating Lifecycles	Short	Long, 20-30 <sup>+</sup> years
<b>Bearing Product Requirements</b>	Standard	Custom-engineered
Volume	High	Medium to Low
Service and Support	Low	High
Ease of Substitution	Easy	Difficult
Aftermarket Channel	Concentrated, OE-owne	ed Fragmented
Barriers to Entry	Low	High
	_	

#### Market/Application Attractiveness

Industrial Bearing Space: ~\$30B Market<sup>(1)</sup>



Heavy Industrial Equipment
Light Industrial Equipment
Electric Motors
Machine Tool
Rail
Food and Beverage
Material Handling
Wind Energy
Robotics/Semiconductors

- ■Gear Drives, Pumps, Compressors
- Agriculture
- Construction
- Mining

### **Strategic Footprint Bolsters Operational Excellence**

### Regional manufacturing hubs in Americas, Asia and Europe

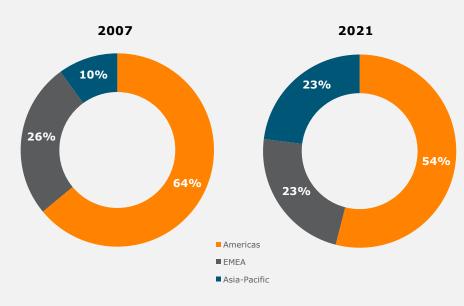
### Expand capacity in low-cost geographies to support growth

 Ramping-up production at new manufacturing facility in Mexico

### Improve efficiency in high-cost locations

Implement state-of-the-art processes and technologies to reduce manual effort and improve efficiency

- Visual inspection systems
- Factory automation



#### Transforming Our Global Manufacturing Footprint<sup>(1)</sup>

(1) Based on square feet of manufacturing floor space.

### **2020 Corporate Social Responsibility Report: Creating Real-World Impact**

#### **A Culture of Problem Solvers**

- Employee learning and development Diversity and inclusion
- Compensation, benefits and well-being



Commitment to Ethics & Community Ethics and corporate governance STEM and mentorship Community and charitable giving



Sustainable Products & Practices Product stewardship Health, safety and mitigation Energy, emissions and waste reduction



#### **Reputation for Strong Corporate Citizenship** 2021 Recognition

# **Forbes**

America's Best Employers For New Grads May 2021

# Forbes

America's Best Employers For Women July 2021





World's Most Ethical (11x) Ethisphere



America's Best Employers



America's Most Responsible Companies



### **Renewable Energy – Powering to New Heights**

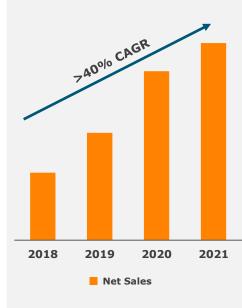
#### Renewables delivered double-digit revenue growth again in 2021

- Strong underlying market growth and share gains driving record sales
- Our technology and innovation continue to support the global sustainability trend
- Renewable energy was Timken's single largest individual market sector in 2021 at 12% of total sales

#### Strong macros, outgrowth initiatives and industry trends support long-term growth

- The global energy demand outlook for renewables is strong, with an expected CAGR of ~10% over the next decade\*
- Active pipeline of new program wins
- Increasing size of wind turbines creates opportunities for further share gains
- Increasing install rate of off-shore turbines is a positive for Timken
- Aftermarket revenue is an additional long-term revenue opportunity
- Making >\$75 million in capital investments through 2022 to increase capabilities and support growth

Renewable Energy was 12% of total sales in 2021

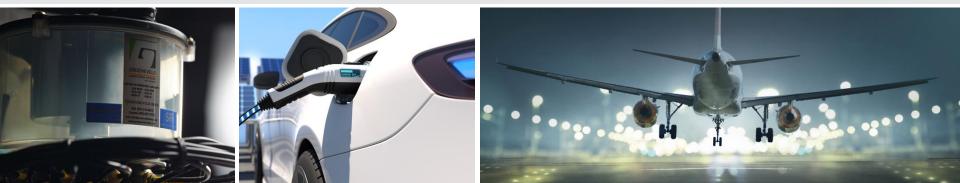


For more information regarding how Timken advances environmental sustainability through both our operations and the solutions we create for our customers around the globe, please see our Corporate Social Responsibility Report available at: <u>https://www.timken.com/corporate-social-responsibility</u>

\*2019-2030E CAGR and based on the 'New Momentum scenario' outlook for Wind and Solar in the BP Energy Outlook 2022 Edition

# Financial Performance & Capital Allocation Strategy

Advancing as a Global Industrial Leader



### The Strategy is Working



Strong organic revenue growth of 15% in 2021

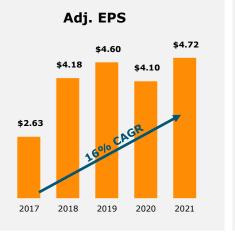
Outgrowth initiatives adding to top-line performance

Acquisitions contributed meaningfully to revenue growth during the period



Attractive margin profile; higher performance versus prior cycles

Growth, price/mix, acquisitions and operational excellence delivering next-level results



Four consecutive years of more than \$4/share

Demonstrating the new earnings power of the Company through challenging end markets

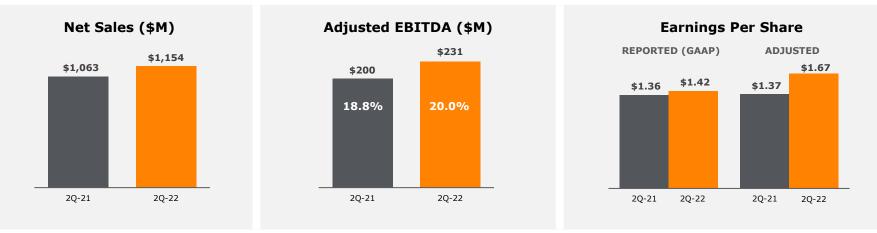


2021 impacted by higher working capital to support sales growth and CapEx to fuel growth initiatives

Expect strong cash flow going forward – targeting 100%+ conversion on net income through the cycle

See appendix for reconciliations of adjusted EBITDA margins, adjusted EPS and free cash flow to their most directly comparable GAAP financial measures. Free cash flow is defined as net cash provided by operating activities minus capital expenditures.

### 2Q 2022 Financial Overview



#### Record sales of \$1.15 billion, up 8.5% from 2Q-21

- Increase driven by growth across most end-market sectors and the impact of higher pricing, partially offset by unfavorable FX translation

#### Adjusted EBITDA margin of 20.0%, up 120 bps from 2Q-21

• Strong EBITDA margin performance, with favorable price/mix and the impact of higher volume more than offsetting significantly higher operating costs

#### Second quarter adjusted EPS of \$1.67 per diluted share (a quarterly record), up 22% from 2Q-21

### **Disciplined Capital Deployment Framework a Differentiator**

#### **INVEST IN CORE BUSINESS**

Organic Growth, Margin Improvement, Innovation (R&D) CapEx Target: 3.5-4.0% of Sales

#### DIVIDEND

Pay Attractive Dividend<sup>(1)</sup> Target: 20-35% Payout Ratio Over Cycle

#### **INORGANIC GROWTH**

SHARE REPURCHASE

Target Accretive Transactions to Drive Portfolio Expansion Return Capital to Shareholders Through Share Buybacks<sup>(1)</sup>

Leverage Target: 1.5X - 2.5X NET DEBT-TO-ADJ. EBITDA

### **Cash Flow, Leverage & Capital Allocation**

\$M)	2Q-21	2Q-22	Capital Structure (\$M)	
•)				<u>12/31/21</u>
Cash from Operations	\$147.1	\$78.3	Cash	\$257
			Total Debt	<u>1,465</u>
al Expenditures	(31.1)	(40.9)	Net Debt	<u>\$1,208</u>
			Adjusted EBITDA (TTM)	\$718
Cash Flow (FCF)	\$116.0	\$37.4	Net Debt/Adj. EBITDA	1.7x
	2 FCF reflects higher wor ital to support sales grow			

#### **Commentary:**

- Expect significant step-up in cash flow in the second half of the year
- Increased quarterly dividend by 3% to \$0.31/share in May; paid 400<sup>th</sup> consecutive quarterly dividend in June
- Completed the acquisition of Spinea on May 31
- Repurchased 750K shares during the second quarter
  - 2.25M shares repurchased YTD (~3% of total shares outstanding)
- Net debt/adj. EBITDA of 2.0x as of June 30 (TTM)

Free cash flow is defined as net cash provided by operating activities minus capital expenditures. See appendix for reconciliations of net debt, adjusted EBITDA and net debt/adjusted EBITDA to their most directly comparable GAAP equivalents. (1) Subject to Board approval

### **Capital Deployment is Focused on Highest Returns**

### Balanced approach to capital deployment having a significant impact

### Allocated significantly more capital to drive growth since the Steel spin

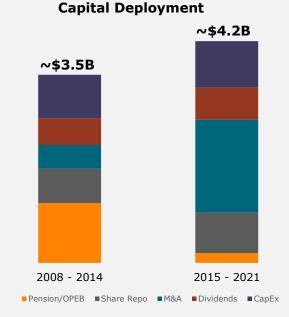
- CapEx spend roughly flat across 2008-14 and 2015-21 periods
- \$1.7B in M&A from 2015-21, up from \$0.4B during 2008-14

### Returned nearly \$1.4B of cash to shareholders through dividends and share buybacks from 2015-2021

- ~\$600M in dividends in 2015-21, up from \$505M in 2008-14
- ~\$760M in share buybacks in 2015-21, up from \$645M in 2008-14

#### Pensions requiring much less cash versus prior period

### Strong balance sheet and cash flow allow for further deployment to create value $^{(1)}$



NOTE: All periods are excluding the company's steel business which was spun off on June 30, 2014. Prior to 2012 assumes pension/OPEB split of 65% bearing/35% steel.

### **Investing in Core Business Remains Top Priority**

### Investing in core business remains top priority for capital deployment

- Supporting organic growth and margin expansion in the core business
- Generally produces the highest risk-adjusted returns

#### Includes investments in CapEx, R&D, etc.

#### CapEx – target 3<sup>1</sup>/<sub>2</sub> to 4% of sales over the cycle

- Includes maintenance (~1% of sales)
- Bulk of spend allocated to organic growth and productivity/margin improvement initiatives
  - New capacity/capabilities focused on lower-cost countries
  - Investments in productivity/automation focused on highercost countries
  - Operational excellence initiatives across the footprint



### **Rich History of Dividend Payments**

### Goal: Pay an attractive dividend that grows over time with earnings

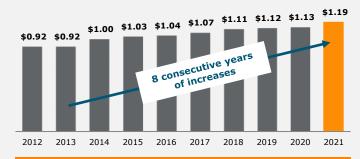
- Target 20-35% payout (adj. EPS) over the cycle
- Attractive yield as compared to peers and other mid-cap industrials benchmarks

### Paid 400th consecutive quarterly dividend in June 2022

- Dividend of \$0.31/share
- One of the longest active streaks on NYSE

### **2021** marked the 8th consecutive year of higher annual dividends

#### Commitment to dividend expected to continue<sup>(1)</sup>



#### Dividend Yield (as of: 07/31/22)

**Annual Dividend Payout** 

The Timken Company	1.9%
Peer Median <sup>(2)</sup>	1.2%
S&P 500	1.6%
S&P Mid-Cap 400 Industrials	1.0%

#### (1) Subject to Board approval on a quarterly basis. (2) Peers represent composite of 18-company group consisting primarily of S&P 400 Mid-Cap Industrials

### **Returning Capital Through Share Repurchases**

### Share repurchase has been an important component of capital deployment strategy

#### Since 2013:

- Repurchased 26.2M shares for \$1.17B (avg. ~\$45/share)
  - Basic shares outstanding have been reduced by 21%, which is net of shares issued for equity-based compensation

### The Board approved a share repurchase plan in February 2021:

- 10 million shares authorized for repurchase through February 2026
- 6.8 million shares remaining as of June 30, 2022

### Share repurchase remains an attractive option for capital allocation<sup>(1)</sup>





### **Track Record of Strategic Acquisitions to Accelerate Growth**

Concentrated	Growing Our	Strengthening Our
on Bearings	PT Portfolio	Position for the Future
Bearings as primary offering Industrial-focused end markets	Adding complementary products/services Better serving current customers Expanding global customer base Accretive to earnings Scale in new markets	Deepen position in established product lines Higher-growth end markets and geographies Significant cost and sales synergies





### **Acquisition Strategy Focused on Broader Power Transmission and Motion Space**

#### Timken acquisition strategy:

#### Consolidate attractive targets within the global bearing space

- Focus on "bolt-ons" to enhance industry-leading product offering or extend reach
- Expand into attractive adjacencies that fit the Timken Business Model
  - Focus on high-quality businesses across the industrial PT and motion space
  - Enhance our organic growth and profitability over the long-term
  - Continue to grow and enhance global industrial distribution platform

#### Power transmission is an attractive space

- Significantly larger and more fragmented than the bearing space
- Engineered products with high-aftermarket content; strengthens our aftermarket portfolio
- Complementary to Timken's core bearing portfolio; opportunities for growth by packaging the bearing and PT offering together
- Increases penetration in higher-growth end markets with strong profit pools and different cyclicality profiles
- Consolidating a historically fragmented industry through strategic M&A

#### **Total PT Sales**

2014

2008

~\$1.3B

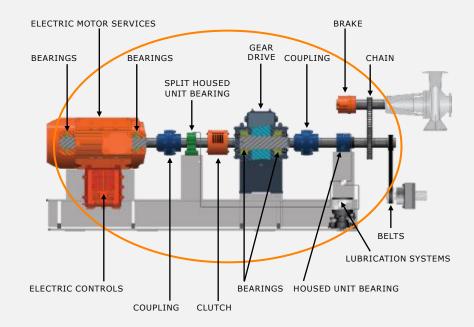
2021

### **PT Products and Services Align with Timken Business Model**

#### Engineered components

- Critical wear parts with regular aftermarket demand
- Often served through same aftermarket channels
- Close proximity to bearing positions targets same end users
- Requires similar engineering expertise friction, motion and materials
- Fragmented industry with healthy profit pools

#### Customer and channel relevance



DRIVEN EQUIPMENT: PUMPS/COMPRESSORS, FANS, CONVEYORS, GENERATORS, MILLS

### **Global Industrial Automation**

- Automation is Timken's 2<sup>nd</sup> largest individual end market, and growing
- Well-positioned to serve current and future global industrial automation trends
- Diverse product portfolio serves high-growth automation endmarkets including lubrication, robotics, logistics, packaging, conveyance, medical and others
- With Groeneveld-BEKA, Timken is the world's 2<sup>nd</sup> largest producer of automatic lubrication systems
- Expect above-GDP growth broadly across this sector moving forward, driven by strong market macros and Timken outgrowth initiatives



### **Extensive Portfolio of Industrial Mounted Bearings**

- Timken has built the broadest product range in the industry\*
  - Mounted bearings (housed units) provide enhanced bearing protection in harsh conditions
- Covers unique needs of customers across a broad range of industries
  - Growing in end-market sectors like food & beverage and cement/aggregate
- Revenues have grown from \$0 in 2002 to over \$150M in 2021
  - Combination of organic growth and acquisitions (inorganic)
- Heavy aftermarket content with higher margins



### **Long-Term Financial Goals**

#### Long-Term (5-year) Targets

Strong Top-line Growth	<ul> <li>Positive macros support market growth of 2-3% over cycle</li> <li>Organic outgrowth driven by new products and markets</li> <li>Accretive acquisitions will enhance growth</li> </ul>	Organic Growth CAGR: 3-4% Inorganic Growth CAGR: 2-3% Total Growth CAGR: ~6%
Earnings Growth	<ul> <li>Operational Excellence delivers strong EBITDA margins</li> <li>Strong EPS growth over the cycle</li> <li>Share buyback will contribute</li> </ul>	EPS CAGR: 10% EBITDA Margins: 20%
Robust Cash Generation	<ul> <li>Expect strong cash flow to continue</li> <li>Improved working capital performance</li> <li>Supports capital deployment strategy</li> </ul>	Free Cash Flow: >100% Conversion on Net Income
Value-creating Capital Deployment	<ul> <li>Organic growth remains top priority with greatest returns</li> <li>M&amp;A drives long-term value creation</li> <li>Capital return remains important</li> </ul>	Adjusted ROIC: >13% Leverage: 1.5-2.5x Net Debt-to- Adj. EBITDA

#### Why Invest in Timken?

- Advancing as a global industrial leader
- Robust product portfolio with deep technical and commercial capabilities
- Focusing on growth with a compelling pipeline of opportunities for innovation
- Positioned to grow in attractive end markets where we can leverage our global footprint and efficiently serve customers
- Creating value by performing through cycles with solid margins and strong cash flow
- Maintaining our track record of bolt-on acquisitions to support growth, market penetration and new end market and geographic opportunities
- Highly experienced management team driving executional success

**The Timken Company** 

## Appendix: GAAP Reconciliations

Advancing as a Global Industrial Leader



### **GAAP Reconciliation: Net Income & EPS**

#### Reconciliations of Adjusted Net Income to GAAP Net Income and Adjusted Earnings Per Share to GAAP Earnings Per Share:

#### (Unaudited)

The following reconciliation is provided as additional relevant information about the Company's performance deemed useful to investors. Management believes that the non-GAAP measures of adjusted net income and adjusted diluted earnings per share are important financial measures used in the management of the business, including decisions concerning the allocation of resources and assessment of performance. Management believes that reporting adjusted net income and adjusted diluted earnings per share is useful to investors as these measures are representative of the Company's core operations.

ollars in millions, except share data)		Three Months Ended June 30,							Six Months Ended June 30,					
		2022	I	EPS	2021		EPS		2022		EPS	2021		EPS
Net Income Attributable to The Timken Company	\$	105.0	\$	1.42 \$	104.8	\$	1.36	\$	223.2	\$	2.98 \$	218.1	\$	2.82
Adjustments: (1)														
Impairment, restructuring and reorganization charges (2)	\$	2.0		\$	2.2			\$	3.6		\$	7.4		
Corporate pension and other postretirement benefit related expense (3)		11.6			3.5				14.2			4.4		
Russia-related charges (4)		8.4			_				13.0			_		
Acquisition-related charges <sup>(5)</sup>		1.6			1.4				2.7			0.6		
Noncontrolling interest of above adjustments		(4.5)			_				(5.8)			0.2		
Provision for income taxes <sup>(6)</sup>		(0.2)			(5.8)				(5.3)			(17.9)		
Total Adjustments:		18.9		0.25	1.3		0.01		22.4		0.30	(5.3)		(0.07)
Adjusted Net Income Attributable to The Timken Company	\$	123.9	\$	1.67 \$	106.1	\$	1.37	\$	245.6	\$	3.28 \$	212.8	\$	2.75

<sup>(1)</sup> Adjustments are pre-tax, with the net tax provision listed separately.

<sup>(2)</sup> Impairment, restructuring and reorganization charges (including items recorded in cost of products sold) relate to: (i) plant closures; (ii) the rationalization of certain plants; (iii) severance related to cost reduction initiatives and (iv) related depreciation and amortization. The Company re-assesses its operating footprint and cost structure periodically, and makes adjustments as needed that result in restructuring charges. However, management believes these actions are not representative of the Company's core operations.

<sup>(3)</sup> Corporate pension and other postretirement benefit related expense represents actuarial losses and (gains) that resulted from the remeasurement of plan assets and obligations as a result of changes in assumptions or experience. The Company recognizes actuarial losses and (gains) in connection with the annual remeasurement in the fourth quarter, or if specific events trigger a remeasurement. Refer to the Retirement Benefit Plans and Other Postretirement Benefit Plans footnotes within the Company's annual reports on Form 10-K and quarterly reports on Form 10-Q for additional discussion.

<sup>(4)</sup> Russia-related charges include impairments or allowances recorded against certain property, plant and equipment, inventory and trade receivables to reflect the current impact of Russia's invasion of Ukraine (and associated sanctions) on the Company's operations. Refer to Russia Operations in Management Discussion and Analysis within the Company's quarterly report on Form 10-Q for additional information.

<sup>(5)</sup> Acquisition-related charges represent the contingent consideration related to the acquisition of Intelligent Machine Solutions ("iMS") that closed on August 20, 2021, and deal-related expenses associated with completed transactions and certain unsuccessful transactions, as well as any resulting inventory step-up impact. In addition, the 2021 acquisition-related charges includes an acquisition-related gain due to measurement period adjustments to the bargain purchase gain on the acquisition of the assets of Aurora Bearing Company ("Aurora") that closed on November 30, 2020.

<sup>(6)</sup> Provision for income taxes includes the net tax impact on pre-tax adjustments (listed above), the impact of discrete tax items recorded during the respective periods as well as other adjustments to reflect the use of one overall effective tax rate on adjusted pre-tax income in interim periods.

# GAAP Reconciliation: EBITDA and EBITDA, After Adjustments to GAAP Net Income

Reconciliation of EBITDA to GAAP Net Income, EBITDA Margin to Net Income as a Percentage of Sales, and EBITDA Margin, After Adjustments, to Net Income as a Percentage of Sales, and EBITDA, After Adjustments, to Net Income:

#### (Unaudited)

The following reconciliation is provided as additional relevant information about the Company's performance deemed useful to investors. Management believes consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) is a non-GAAP measure that is useful to investors as it is representative of the Company's performance and that it is appropriate to compare GAAP net income to consolidated EBITDA. Management also believes that adjusted EBITDA, adjusted EBITDA, margin and EBITDA margin are useful to investors as they are representative of the Company's core operations and are used in the management of the business, including decisions concerning the allocation of resources and assessment of performance.

(Dollars in millions)	Three Months Ended June 30,						Six Months Ended June 30,							
	2022	Percentage to Net Sales	2021	Percentage to Net Sales		2022	Percentage to Net Sales	2021	Percentage to Net Sales					
Net Income	\$ 105.6	9.2 % \$	107.2	10.1 %	\$	227.5	10.0 % \$	223.2	10.7 %					
Provision for income taxes	44.0		29.4			82.2		54.7						
Interest expense	18.3		15.3			32.6		30.2						
Interest income	(1.0)		(0.7)			(1.6)		(1.2)						
Depreciation and amortization	40.7		42.2			82.1		85.2						
Consolidated EBITDA	\$ 207.6	18.0 % \$	193.4	18.2 %	\$	422.8	18.6 % \$	392.1	18.8 %					
Adjustments:														
Impairment, restructuring and reorganization charges (1)	\$ 2.0	\$	2.0		\$	3.6	\$	6.9						
Corporate pension and other postretirement benefit related expense (2)	11.6		3.5			14.2		4.4						
Russia-related charges (3)	8.4		_			13.0		_						
Acquisition-related charges (4)	1.6		1.4			2.7		0.6						
Total Adjustments	23.6	2.0 %	6.9	0.6 %		33.5	1.4 %	11.9	0.5 %					
Adjusted EBITDA	\$ 231.2	20.0 % \$	200.3	18.8 %	\$	456.3	20.0 % \$	404.0	19.3 %					

<sup>(1)</sup> Impairment, restructuring and reorganization charges (including items recorded in cost of products sold) relate to: (i) plant closures; (ii) the rationalization of certain plants; and (iii) severance related to cost reduction initiatives. The Company re-assesses its operating footprint and cost structure periodically, and makes adjustments as needed that result in restructuring charges. However, management believes these actions are not representative of the Company's core operations.

<sup>(2)</sup> Corporate pension and other postretirement benefit related expense represents actuarial losses and (gains) that resulted from the remeasurement of plan assets and obligations as a result of changes in assumptions or experience. The Company recognizes actuarial losses and (gains) in connection with the annual remeasurement in the fourth quarter, or if specific events trigger a remeasurement. Refer to the Retirement Benefit Plans and Other Postretirement Benefit Plans footnotes within the Company's annual reports on Form 10-K and quarterly reports on Form 10-Q for additional discussion.

<sup>(3)</sup> Russia-related charges include impairments or allowances recorded against certain property, plant and equipment, inventory and trade receivables to reflect the current impact of Russia's invasion of Ukraine (and associated sanctions) on the Company's operations. Refer to Russia Operations in Management Discussion and Analysis within the Company's quarterly report on Form 10-Q for additional information.

<sup>(4)</sup> Acquisition-related charges represent the contingent consideration related to the acquisition of iMS that closed on August 20, 2021, and deal-related expenses associated with completed transactions and certain unsuccessful transactions, as well as any resulting inventory step-up impact. In addition, the 2021 acquisition-related charges includes an acquisition-related gain due to measurement period adjustments to the bargain purchase gain on the acquisition of the assets of Aurora that closed on November 30, 2020.

### **GAAP Reconciliation: Consolidated EBITDA**

#### Reconciliation of EBITDA and EBITDA, After Adjustments, to GAAP Net Income:

#### (Unaudited)

The following reconciliation is provided as additional relevant information about the Company's performance deemed useful to investors. Management believes consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) is a non-GAAP measure that is useful to investors as it is representative of the Company's performance and that it is appropriate to compare GAAP net income to consolidated EBITDA. Management also believes that the non-GAAP measure of adjusted EBITDA is useful to investors as it is representative of the Company's core operations and is used in the management of the business, including decisions concerning the allocation of resources and assessment of performance.

(Dollars in millions)	Twelve Months	Ended June 30, 2022	Twelve Months Ended December 31, 2021
Net Income	\$	385.8	\$ 381.5
Provision for income taxes		122.6	95.1
Interest expense		61.2	58.8
Interest income		(2.7)	(2.3)
Depreciation and amortization		164.7	167.8
Consolidated EBITDA	\$	731.6	\$ 700.9
Adjustments:			
Impairment, restructuring and reorganization charges (1)	\$	11.0	\$ 14.3
Corporate pension and other postretirement benefit related expense (2)		10.1	0.3
Acquisition-related charges (3)		4.4	2.3
Russia-related charges (4)		13.0	_
Tax indemnification and related items		0.2	0.2
Total Adjustments		38.7	17.1
Adjusted EBITDA	\$	770.3	\$ 718.0

(1) Impairment, restructuring and reorganization charges (including items recorded in cost of products sold) relate to: (i) plant closures; (ii) the rationalization of certain plants and (iii) severance related to cost reduction initiatives. The Company re-assesses its operating footprint and cost structure periodically, and makes adjustments as needed that result in restructuring charges. However, management believes these actions are not representative of the Company's core operations.

<sup>(2)</sup> Corporate pension and other postretirement benefit related expense represents actuarial losses and (gains) that resulted from the remeasurement of plan assets and obligations as a result of changes in assumptions or experience. The Company recognizes actuarial losses and (gains) in connection with the annual remeasurement in the fourth quarter, or if specific events trigger a remeasurement.

<sup>(3)</sup> Acquisition-related charges represent contingent consideration related to the acquisition of iMS that closed on August 20, 2021, and deal-related expenses associated with completed transactions and certain unsuccessful transactions, as well as any resulting inventory step-up impact. Also included is the acquisition-related gain related to measurement period adjustments to the bargain purchase gain on the acquisition of the assets of Aurora that closed on November 30, 2020.

<sup>(4)</sup> Russia-related charges include impairments or allowances recorded against certain property, plant equipment, inventory and trade receivables to reflect the current impact of Russia's invasion of Ukraine (and associated sanctions) on the Company's operations. Refer to Russia Operations in Management Discussion and Analysis within the Company's quarterly report on Form 10-Q for additional information.

### **GAAP Reconciliation: Net Debt & Free Cash Flow**

#### Reconciliation of Total Debt to Net Debt, the Ratio of Net Debt to Capital, and the Ratio of Net Debt to Adjusted EBITDA:

#### (Unaudited)

These reconciliations are provided as additional relevant information about the Company's financial position deemed useful to investors. Capital, used for the ratio of net debt to capital, is a non-GAAP measure defined as total debt less cash and cash equivalents plus total shareholders' equity. Management believes Net Debt, the Ratio of Net Debt to Capital, Adjusted EBITDA (see above), and the Ratio of Net Debt to Adjusted EBITDA are important measures of the Company's financial position, due to the amount of cash and cash equivalents on hand. The Company presents net debt to adjusted EBITDA because it believes it is more representative of the Company's financial position as it is reflective of the ability to cover its net debt obligations with results from its core operations.

#### (Dollars in millions)

	June 30, 2022	[	December 31, 2021
Short-term debt, including current portion of long-term debt	\$ 81.6	\$	53.8
Long-term debt	1,734.3		1,411.1
Total Debt	\$ 1,815.9	\$	1,464.9
Less: Cash and cash equivalents	(305.3)	)	(257.1)
Net Debt	\$ 1,510.6	\$	1,207.8
Total Equity	\$ 2,289.2	\$	2,377.7
Ratio of Net Debt to Capital	39.8	%	33.7 %
Adjusted EBITDA for the Twelve Months Ended	\$ 770.3	\$	718.0
Ratio of Net Debt to Adjusted EBITDA	2.0		1.7

#### Reconciliation of Free Cash Flow to GAAP Net Cash Provided by Operating Activities:

#### (Unaudited)

Management believes that free cash flow is a non-GAAP measure that is useful to investors because it is a meaningful indicator of cash generated from operating activities available for the execution of its business strategy.

#### (Dollars in millions)

	Three Months E June 30,	nded	Six Month June	
	2022	2021	2022	2021
Net cash provided by operating activities	\$ 78.3 \$	147.1 \$	77.1	\$ 178.8
Less: capital expenditures	(40.9)	(31.1)	(75.2)	(60.5)
Free cash flow	\$ 37.4 \$	116.0 <b>\$</b>	1.9	\$ 118.3

### GAAP Reconciliation: 2017-2021 Net Income & EPS

#### Reconciliations of Adjusted Net Income to GAAP Net Income and Adjusted Earnings Per Share to GAAP Earnings Per Share:

(Unaudited)

The following reconciliation is provided as additional relevant information about the Company's performance deemed useful to investors. Management believes that the non-GAAP measures of adjusted net income and adjusted diluted earnings per share are important financial measures used in the management of the business, including decisions concerning the allocation of resources and assessment of performance. Management believes that reporting adjusted net income and adjusted diluted earnings per share is useful to investors as these measures are representative of the Company's core operations.

(Dollars in millions, except share data)	2021	2020	2019	2018	2017
Net Income (Loss) Attributable to The Timken Company	\$ 369.1	\$ 284.5	\$ 362.1	\$ 302.8	\$ 203.4
Adjustments:					
Corporate pension and other postretirement benefit related expense (income) (1)	0.3	18.5	(4.1)	12.8	18.1
Impairment, restructuring and reorganization charges $^{(2)}$	15.1	29.0	9.8	7.1	13.1
(Gain) loss on divestitures and sale of real estate	_	(0.4)	(4.5)	0.8	(3.6)
Acquisition-related charges (3)	3.2	3.7	15.5	20.6	9.0
Acquisition-related gain (4)	(0.9)	(11.1)	_	_	_
Tax indemnification and related items	0.2	0.5	0.7	1.5	(1.0)
Health care plan modification costs	_	_	_	_	(0.7)
Property loss and related expenses <sup>(5)</sup>	_	(5.5)	7.6	_	_
Brazil legal matter <sup>(6)</sup>	_	_	1.8	_	_
Noncontrolling interest	_	(0.1)	(0.5)	(1.3)	_
Provision for income taxes	(23.6)	(6.0)	(34.6)	(16.8)	(30.8)
Total Adjustments:	(5.7)	28.6	(8.3)	24.7	4.1
Adjusted Net Income Attributable to The Timken Company	\$ 363.4	\$ 313.1	\$ 353.8	\$ 327.5	\$ 207.5
Diluted Earnings per Share (EPS) - Continuing Operations	\$ 4.79	\$ 3.72	\$ 4.71	\$ 3.86	\$ 2.58
Adjusted EPS - Continuing Operations	\$ 4.72	\$ 4.10	\$ 4.60	\$ 4.18	\$ 2.63
Diluted Shares	77,006,589	76,401,366	76,896,565	78,337,481	78,911,149

<sup>(1)</sup> Corporate pension and other postretirement benefit related expense (income) represent actuarial losses and (gains) that resulted from the remeasurement of plan assets and obligations as a result of changes in assumptions. The Company recognizes actuarial losses and (gains) in connection with the annual remeasurement in the fourth quarter, or if specific events trigger a remeasurement. Refer to the Retirement Benefit Plans and Other Postretirement Benefit Plans footnotes within the Company's annual reports on Form 10-Q for additional discussion.

(2) Impairment, restructuring and reorganization charges (including items recorded in cost of products sold) relate to: (i) plant closures; (ii) the rationalization of certain plants and (iii) severance related to cost reduction initiatives. The Company re-assesses its operating footprint and cost structure periodically, and makes adjustments as needed that result in restructuring charges. However, management believes these actions are not representative of the Company's core operations.

(3) Acquisition-related charges represent deal-related expenses associated with completed and certain unsuccessful transactions, as well as any resulting inventory step-up impact.

(4) The acquisition-related gain represents a bargain purchase price gain on the acquisition of the assets of Aurora Bearing Company ("Aurora") that closed on November 30, 2020.

(5) Represents property loss and related expenses during the year (net of insurance proceeds) resulting from property loss that occurred during the first quarter of 2019 at one of the Company's warehouses in Knoxville, Tennessee and during the third quarter of 2019 at one of the Company's warehouses in Yantai, China.

(6) The Brazil legal matter represents expense recorded to establish a liability associated with an investigation into alleged an titrust violations in the bearing industry that was settled in the fourth quarter of 2019.

# **GAAP Reconciliation: 2017-2021 EBITDA, and EBITDA, After Adjustments to Net Income**

#### Reconciliations of GAAP to Non-GAAP Measures:

#### (Unaudited)

The following reconciliation is provided as additional relevant information about the Company's performance deemed useful to investors. Management believes consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) is a non-GAAP measure that is useful to investors as it is representative of the Company's performance and that it is appropriate to company are GAAP net income to consolidated EBITDA. Management also believes that non-GAAP measures adjusted EBITDA and adjusted EBITDA margin are useful to investors as they are representative of the Company's core operations and are used in the management of the business, including decisions concerning the allocation of resources and assessment of performance.

Reconciliation of Adjusted EBITDA and Margin	2021	2020	2019	2018	2017
Net Sales	\$ 4,132.9	\$ 3,513.2	\$ 3,789.9	\$ 3,580.8	\$ 3,003.8
Net Income	381.5	292.4	374.7	305.5	202.3
Provision for income taxes	95.1	103.9	97.7	102.6	57.6
Interest expense, net	56.5	63.9	67.2	49.6	34.2
Depreciation and amortization	167.8	167.1	160.6	146.0	137.7
Consolidated Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)	\$ 700.9	\$ 627.3	\$ 700.2	\$ 603.7	\$ 431.8
Adjustments:					
Corporate pension and other postretirement benefit related expense (income) (1)	0.3	18.5	(4.1)	12.8	18.1
Impairment, restructuring and reorganization charges <sup>(2)</sup>	14.3	25.9	9.1	7.1	11.2
(Gain) loss on divestitures and sale of real estate	_	(0.4)	(4.5)	0.8	(3.6)
Acquisition related charges <sup>(3)</sup>	3.2	3.7	15.5	20.6	9.0
Acquisition-related gain <sup>(4)</sup>	(0.9)	(11.1)	_	_	_
Tax indemnification and related items	0.2	0.5	0.7	1.5	(1.0)
Health care plan modification costs	_	_	_	_	(0.7)
Property loss and related expenses <sup>(5)</sup>	_	(5.5)	7.6	_	_
Brazil legal matter <sup>(6)</sup>	_	_	1.8	_	_
Total Adjustments	17.1	31.6	26.1	42.8	33.0
Adjusted EBITDA	\$ 718.0	\$ 658.9	\$ 726.3	\$ 646.5	\$ 464.8
Adjusted EBITDA Margin (% of net Sales)	17.4 %	18.8 %	19.2 %	18.1 %	15.5 %

<sup>(1)</sup> Corporate pension and other postretirement benefit related expense (income) represent actuarial losses and (gains) that resulted from the remeasurement of plan assets and obligations as a result of changes in assumptions. The Company recognizes actuarial losses and (gains) in connection with the annual remeasurement in the fourth quarter, or if specific events trigger a remeasurement. Refer to the Retirement Benefit Plans and Other Postretirement Benefit Plans footnotes within the Company's annual reports on Form 10-K and quarterly reports on Form 10-Q for additional discussion.

(2) Impairment, restructuring and reorganization charges (including items recorded in cost of products sold) relate to: (i) plant closures; (ii) the rationalization of certain plants and (iii) severance related to cost reduction initiatives. The Company re-assesses its operating footprint and cost structure periodically, and makes adjustments as needed that result in restructuring charges. However, management believes these actions are not representative of the Company's core operations.

(3) Acquisition-related charges represent deal-related expenses associated with completed and certain unsuccessful transactions, as well as any resulting inventory step-up impact.

<sup>(4)</sup> The acquisition-related gain represents a bargain purchase price gain on the acquisition of the assets of Aurora that closed on November 30, 2020.

(5) Represents property loss and related expenses during the year (net of insurance proceeds) resulting from property loss that occurred during the first quarter of 2019 at one of the Company's warehouses in Knoxville, Tennessee and during the third quarter of 2019 at one of the Company's warehouses in Yantai, China.

(6) The Brazil legal matter represents expense recorded to establish a liability associated with an investigation into alleged antitrust violations in the bearing industry that was settled in the fourth quarter of 2019.

### **GAAP Reconciliation: Segment EBITDA & EBITDA Margin**

#### Reconciliation of segment EBITDA Margin, After Adjustments, to segment EBITDA as a Percentage of Sales and segment EBITDA, After Adjustments, to segment EBITDA:

#### (Unaudited)

The following reconciliation is provided as additional relevant information about the Company's Mobile Industries and Process Industries segment performance deemed useful to investors. Management believes that non-GAAP measures of adjusted EBITDA and adjusted EBITDA margin for the segments are useful to investors as they are representative of each segment's core operations and are used in the management of the business, including decisions concerning the allocation of resources and assessment of performance.

#### **Mobile Industries**

		Three Months Ended December 31,						Twelve Months Ended December 31,					
(Dollars in millions)		2021	Percentage to Net Sales	2020	Percentage to Net Sales		2021	Percentage to Net Sales	2020	Percentage to Net Sales			
Earnings before interest, taxes, depreciation and amortization (EBITDA)	\$	40.0	8.3 % \$	54.6	12.6 %	\$	240.1	12.2 % \$	232.5	13.9 %			
Impairment, restructuring and reorganization charges (1)		1.0		1.1			7.3		11.3				
Acquisition-related charges (2)		0.1		_			0.7		2.1				
Property recoveries and related expenses (3)		_		(1.7)			_		(5.5)				
Other, net		0.2		(0.1)			0.2		(0.1)				
Adjusted EBITDA	\$	41.3	8.6 % \$	53.9	12.4 %	\$	248.3	12.6 % \$	240.3	14.4 %			

#### **Process Industries**

		Three Months Ended December 31,					Twelve Months Ended December 31,					
(Dollars in millions)		2021	Percentage to Net Sales	2020	Percentage to Net Sales		2021	Percentage to Net Sales	2020	Percentage to Net Sales		
Earnings before interest, taxes, depreciation and amortization (EBITDA)	\$	104.4	19.8 % \$	99.9	21.8 %	\$	506.3	23.4 % \$	442.9	24.0 %		
Impairment, restructuring and reorganization charges (1)		0.8		2.5			7.0		14.0			
Acquisition-related charges (2)		0.1		_			0.6		1.0			
Adjusted EBITDA	\$	105.3	20.0 % \$	102.4	22.4 %	\$	513.9	23.7 % \$	457.9	24.9 %		

<sup>(1)</sup> Impairment, restructuring and reorganization charges (including items recorded in cost of products sold) relate to: (i) plant closures; (ii) the rationalization of certain plants; and (iii) severance related to cost reduction initiatives. The Company re-assesses its operating footprint and cost structure periodically, and makes adjustments as needed that result in restructuring charges. However, management believes these actions are not representative of the Company's core operations.

<sup>(2)</sup> The acquisition-related charges represent the inventory step-up impact.

<sup>(3)</sup> Represents property loss and related expenses during the period presented (net of insurance recoveries received in 2020) resulting from property loss that occurred during the first quarter of 2019 at one of the Company's warehouses in Knoxville, Tennessee and during the third quarter of 2019 at one of the Company's warehouses in Yantai, China.

### **GAAP Reconciliation: 2017-2021 Consolidated Free Cash Flow**

#### Reconciliation of Free Cash Flow to GAAP Net Cash Provided by Operating Activities:

#### (Unaudited)

The following reconciliation is provided as additional relevant information about the Company's 2017-2021 performance deemed useful to investors. Management believes that free cash flow is a non-GAAP measure that is useful to investors because it is a meaningful indicator of cash generated from operating activities available for the execution of its business strategy.

Reconciliation of Free Cash Flow	2021	2021		2019		2018		2017	
Net cash provided from operating activities	\$ 387.3	\$	577.6	\$ 550.1	\$	332.5	\$	236.8	
Less: capital expenditures	(148.3)		(121.6)	(140.6)		112.6		104.7	
Free cash flow	\$ 239.0	\$	456.0	\$ 409.5	\$	219.9	\$	132.1	